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BEST of LUXURY HOMES & ESTATES

As the luxury real estate market in Manhattan and Miami heats up this spring, several appealing residential real estate developments currently underway promise to entice luxury home buyers.

BACCARAT HOTEL & RESIDENCES NEW YORK

The new flagship of Baccarat's high-end combination hotel/residential concept, Baccarat Hotel & Residences New York is slated to open this August as the highlight of the French crystal-maker's 250th anniversary. The 50-story glass tower, just off Fifth Avenue on 53rd Street, will house 60 private residences above 114 guest rooms.

"The name Baccarat conveys a wealth of attributes — luxury, exceptional quality, artisanship and beauty," noted Tony Ingrao, designer of Baccarat Residences New York. "Discerning buyers from around the world recognize this."

The \$60 million, five-bedroom, 7,381-square-foot duplex penthouse features floor-to-ceiling windows, oversized glass panels, a reflective Ziricote wood-paneled entry door with a custom crystal inlay handle, and a custom-designed floating glass staircase. "Crystal reflects light," added Ingrao, "and we thought about those qualities while we were designing our spaces."

Amenities include 24-hour concierge service, a state-of-the-art fitness center, a private dining room and event space, housekeeping services, and a private service entrance for each owner. Residential owners can also enjoy the hotel's 10,000-square-foot spa and French con-

cept restaurant and bar.

Corcoran Sunshine Marketing Group is managing all sales and marketing for the building, with residences starting at \$5.15 million. For more information, call (212) 765-5300 or visit baccaratresidencesny.com.

THE RITZ-CARLTON RESIDENCES, MIAMI BEACH

Now being built in Miami Beach, this seven-acre lakeside development by acclaimed Italian architect Piero Lissoni will be one of a select few standalone Ritz-Carlton Residences in the world.

"Because of our successful experience with the first Ritz Carlton Residences on Singer Island, we are moving into a second with Ritz-Carlton in Miami Beach," explained Ophir Sternberg, C.E.O. of Lionheart Capital. "The service they provide is unparalleled, and it is a formula that we already know works extremely well."

The LEED-certified property will feature gardens, pools, entertainment spaces and a private marina serving 111 condominium residences and 15 villas. The two- to four-bedroom homes will range in size from 1,700 to more than 10,000 square feet, and are offered with a choice of more than 60 floor plans.

Further distinguishing the project are its mid-Miami Beach neighborhood, proximity to La Gorce Country Club golf course



TOP: The Baccarat Residences penthouse loggia. Rendering: Baccarat Hotel & Residences, New York

ABOVE: The pool of the The Ritz-Carlton Residences, Miami Beach. Rendering: Dbox

and protected water views. The half-acre tropically landscaped roof-top pool deck affords views of downtown Miami and Biscayne Bay. "Everything around the project is water or single-family homes," added Sternberg, "and that makes this unique."

Sales have recently begun at the on-site waterfront sales center. Construction will be completed within two years. The Residences are priced from \$2 million, and go up to \$25 million for penthouses. Call (305) 953-9500 or visit the website at theresidencesmiamibeach.com for more information.

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The Residences at Mandarin Oriental, Atlanta, feature stunning skyline views, elegantly appointed finishes and features, and spacious floor plans. Photo: Erica George Dines

designed by 92Y Wonderplay.

"Many people want the historic loft feel and not a glass tower," said McInerney. "The Sterling Mason is an architecturally significant building with clean, sleek and highly finished interiors designed to enhance the

historical feel of a TriBeCa loft."

Prices range from approximately \$3.9 million to \$12.65 million, with the three penthouses going for between \$20 and \$23 million. Douglas Elliman Development Marketing is the exclusive sales and marketing firm, with a sales gallery located at 459 Washington Street. For more information about The Sterling Mason, visit the Sterlingmason.com or call the sales gallery at (212) 674-7171.

THE RESIDENCES AT MANDARIN ORIENTAL, ATLANTA

One of the tallest residential towers in the southeastern United States, the Robert A.M. Stern-designed 42-story Mandarin Oriental in the heart of Buckhead is home to The Residences at Mandarin Oriental, Atlanta, which occupy the top 27 floors of the octagonal, limestone-clad building. The Residences are undergoing a contemporary redesign that will result in two-bedroom-with-den or three-bedroom apartments and floor plans of up to 5,000

square feet. Each residence will have marble floors and bathrooms and a 300-square foot balcony featuring a Viking gas grill and gas fireplace.

Atlanta-based Harrison Design Associates is building four showcase models. "Now, buyers can take a look at a beautiful finished model home, and have it recreated on the floor they buy on," explained Karen Rodriguez, director of sales for the building. "There are plenty of opportunities for customization. That is why it is great to get in now, when buyers can alter it as they like."

Residents can access their own separate entrance to the property, as well as their own private garage and resident-only concierge service. Residents also have access to the hotel's full-service, 14,000-square-foot spa, 60-foot swimming pool and 24-hour room service. ●

Prices range from \$2 to \$4 million. For more information or to schedule a private tour of The Residences, contact Karen Rodriguez at (404) 995-7580 or visit MOResidencesAtlanta.com.



THE RITZ-CARLTON RESIDENCES
MIAMI BEACH

RESIDENCES DESIGNED for LIFE

Introducing a Limited Collection of Exquisite Condominium Residences.
Designed by Piero Lissoni. Priced from approximately \$2 million to over \$25 million.

On-site sales gallery now open, 4701 North Meridian Avenue, Miami Beach 888-707-4665 TheResidencesMiamiBeach.com

Developer 4701 North Meridian, L.L.C. Address: 4218 NE 2nd Avenue, Miami, FL



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